

Hedge Recruitment

Positions Offered:

1. Research Analyst
2. Associate – Wealth Management Services
3. Relationship Manager
4. Executive Operations – Wealth Management Services
5. Marketing Executive – Commodity

Salary Offered: 15K – 20 K

Recruitment Procedure: Test, GD & Interview (The process will be conducted at Hedge corporate office)

Recruitment Date: Will be confirmed post registrations

Job Profile – Roles & Responsibilities:

1. Research Analyst
 - A. Conduct research on assigned companies and thereby decide the right investment.
 - B. Company study, Analysis and Valuation on assigned company.
 - C. Updation of Hedge Research Software Platform.
 - D. Analyzing the financial performance of assigned companies.
 - E. News tracking of assigned companies.
2. Associate – Wealth Management Services
 - A. Acquisition of new clients and Client servicing
 - B. All matters relating to form filling , follow up and deepen relationship with the clients
 - C. Cross selling of WMS products
3. Relationship Manager
 - A. Provide equity advisory support to clients and maintain client relationships
 - B. Promote financial literacy and investments among students and new investors,
 - C. Managing client's personalized financial mandate on the basis of their risk profile.
 - D. Managing Brand promotion and related activities towards new client acquisition.
 - E. Should be a self driven, a good team player and an active learner.
4. Executive Operations – Wealth Management Services

- A. Operational support to Senior Mandate Managers
 - B. Product information support and specific client servicing as instructed by Mandates.
5. Marketing Executive – Commodity
- A. Lead the development and implementation of strategic decisions of commodity department in branches.
 - B. Formulate the processes to implement the research decisions in existing clients.
 - C. Promote the commodity market among traders & investors.
 - D. Organize the commodity business review meetings.